Ho Chi Minh City

MANAGER PRICING

At Sunlife, we're driven by our Purpose: To help Clients build lifetime financial security and lead healthier lives. Across Asia, we cultivate a **High-Performance, Caring Culture** that empowers our people to achieve outstanding results, embrace continuous growth, and create meaningful impact. We succeed together by fostering an inclusive environment where wellbeing, collaboration, and accountability are equally valued.

I. ACCOUNTABILITY

- Lead and support technical pricing of new and revamped products, including profitability modelling, product development support, regulatory filings and reports, and collaboration with Valuation, Product Management, OPIT and distribution channels.
- Perform product-related system UAT for the new proposal system, including leading UAT activities for moderately complex products with minor guidance from the manager.
- Support strategic initiatives by preparing profitability modelling, projections, presentations and other materials for key strategic business cases.
- Develop and enhance procedures, conduct research, make recommendations to the manager, and support ad-hoc requests from other departments as required.

Ensure all activities, decisions and deliverables comply with fair treatment of Clients principles, proactively identifying and mitigating risks of unfair client outcomes in line with Company conduct expectations.

II. QUALIFICATIONS

1. Specialized Knowledge and Skills

- Knowledge of life insurance products, actuarial pricing principles, profitability metrics, product risks, regulatory considerations, and financial impacts.
- Modelling capability with Microsoft Office and actuarial software; automation, data analysis, or Python experience is an advantage.
- Coordinate product approval submissions with regulators and internal governance committees, ensuring compliance, documentation quality, and timely approval.

If this opportunities sound like a good fit for you, we'd be happy to receive your application at **VN_careers@sunlife.com.**

- Written and verbal communication in English and Vietnamese; present technical pricing results to actuarial and non-actuarial stakeholders.
- Detail-oriented team player with time management, multitasking, independent work, project leadership, junior knowledge sharing, and productivity improvement through automation, AI, analytics, and simplification.

2. Problem Solving

- Handle standardized and moderately complex pricing, product, and system issues with minor manager guidance, applying technical knowledge, risk understanding, and analytical judgement.
- Demonstrate strong accountability in problem solving by proactively identifying, owning and resolving issues within scope, regardless of formal task assignment.

3. Education and Experience

- University graduate.
- Minimum 5 years of actuarial experience; pricing experience preferred.
- Minimum 5 actuarial exams passed.

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